

Client Success Story: Jerky Manufacturer Reaches New Markets with New Building



When Susan Kang and her partner took over the jerky company in Grand Terrace, their office was housed in a small trailer where the office staff barely had passing room and each shared a desk. The manufacturing space was less than conducive for their expected growth.

Choosing a location in the City of San Bernardino, a labor surplus area hard hit by the economic downturn, this woman-led company has created a state-of-the-art manufacturing facility that is attracting nationally known retail store names to sell their private label jerky.

Coupled with their high quality business model, the company is socially conscious. It is committed to serving US veterans and has several initiatives underway to support disabled and returning veterans.

AmPac is pleased to showcase this SBA 504 borrower that has demonstrated the tremendous benefits of this economic development program. As a start-up business, seeking to turn an existing company around with a new business plan and projected income, the AmPac team, partnering with the IE SBDC and Security Bank, fully engaged this borrower, gained an understanding of the business plan and provided low cost, fixed rate capital to facilitate the business' growth. [Country Archer](#) is a true model of the SBA 504 program making a difference one job, one small business and one community at a time!